



Coldwell Banker Bain

Market Smart Demand and Distressed Report 11/11



PUT OUR KNOWLEDGE
ON YOUR SIDE

<u>Area</u>	<u>Listings</u>	<u>Pendings</u>	<u>Ratio : 1</u>	<u>REO</u>	<u>3rd PA</u>	<u>%Combined</u>
500	337	158	2.13	15	35	12%
Last (10/11)	348	129	2.70	12	36	14%
510	115	42	2.74	1	7	7%
Last	119	37	3.21	1	2	3%
520	139	62	2.24	5	8	9%
Last	146	63	2.31	5	6	8%
530	193	105	1.84	16	28	23%
Last	192	105	1.83	17	25	22%
540	647	326	1.98	36	92	20%
Last	693	289	2.40	38	96	19%
550	290	131	2.21	11	34	15%
Last	294	105	2.80	10	28	13%
560	235	108	2.17	12	33	14%
Last	259	102	2.53	16	35	20%
600	543	276	1.96	34	69	19%
Last	574	276	2.08	39	69	18%
340	241	157	1.53	41	71	46%
Last	240	148	1.62	37	70	45%
350	234	173	1.35	26	54	34%
Last	232	156	1.48	20	53	32%
390	279	99	2.81	8	16	8%
Last	284	99	2.87	7	17	9%
710	240	135	1.78	9	25	14%
Last	274	117	2.34	10	34	16%
NWMLS LUX	1381	179	7.71	13	24	3%
Last	1433	174	8.23	12	17	2%
SnoCo		2517 1484	1.69	328	648	39%
Last	2606	1476	1.76	310	678	38%
So Sound	1779	814	2.18	201	407	34%
Last	1777	830	2.14	198	409	34%
Bellingham	1564	327	4.78	53	134	12%
Last	1607	344	4.67	53	125	11%

Areas: 500: S. BELLEVUE 510: Mercer Island 520: W. BELLEVUE 530: E. BELLEVUE 540: Lk SAMM/ISSAQUAH
550: REDMOND 560: KIRKLAND 600: Juanita/WDV 340: RENTON 350: RENTON HIGHLANDS
390: Central SEA 710: North SEA B'ham: 850, 860, 880, 870, 885 Listings are Single Family Residences.

Key: Listings: Currently listed SFR. Pended: Currently under contract, waiting to close. Ratio: Ratio of Listings to Pendings (aka Demand). REO: Real Estate Owned (Bank-Owned) 3rd PA: 3rd Party Approval needed (short sales). %Combined: The number of bank owned and short sale listings as a percentage of all listings.